

**Annual Pointe Service Association
July 24, 2021 at 9:00 AM**

Meeting called to order by President Betsy Larson at 9:00 AM

Owners Present 115

Board of Directors Introductions:

Bay Pointe Judy Stout, Bay View Glenn Adams, WE Courtyard Jim Bottorff, Eagle Bay 1 Alan Hogan, Eagle Bay 11 Trent Speer, Eagle Cove Sherry Kay, East Bay Paul Browne, Fairway Knoll Ken Surface, Front Nine Jack Krajnak, Greenridge Rick Charles, Harbour Pointe Derek Foreman, LaSalle Woods Dan LaBrash, Pointe Cove Mike Cox, Pointe Retreats Susan Slaven, Waters Edge 1 John Teising, Waters Edge 11 Dan Dodge, Woodridge Sandra Hulse, At Large Melissa Emily.

PSA Executive Board Members in Attendance:

President Betsy Larson, Treasurer Gail Miller, Secretary Susan Slaven, At-Large Tony Piano, At-Large Ken Surface, At-Large Milan Milivojevic

Management Present:

COO of Cohoat & O'Neal Doc O'Neal, Vice President of Golf Operations Colin O'Neal, Golf Superintendent Chad Moritz, Vice President Financial Officer Jarod Downing, Ed Sahn Owner of Sahn's Catering, Head Golf Professional Brian Hollingshead.

Golf Operations as of July 21,21- Doc O'Neal/ Colin O'Neal

- 11,609 Rounds of Golf Played YTD (up 16% YTY)
- \$167,589 Green Fee Revenue.
- \$40,034 Cart Fee Revenue.
- \$9,309 Range Revenue.
- \$50,948 Golf Shop Merchandise Sales.
- Social Memberships Actual is 434,171 v. \$30,000 Budget.
- Boatyard \$20,210 v \$29,000 Budget, several slips will be available, once improvements are finished.
- Golf Membership- 111 members making up \$103,400 v. \$125,000 budget.
- Golf Outing Tracker Review- 13 outings on the books for 2021. We hope to host 20 golf outings in 2022.

Food and Beverage Operations-Ed Sahn

- Potential for catering not just at Eagle Pointe but within the 20- mile radius of Bloomington.
- Smoked food is on-site and large sharable portions will be served soon.
- Weekly specials will continue.
- Monthly buffet 4th Sunday of every month will start in August.

- New signs are Sahn's Smokehouse.
- Buffets becoming available for group outings.

PSA Treasurer's Report- financials January 1- June 30, 2021

- GC@ Eagle Pointe Projects List-2021
- PSA Consolidated Profit/Loss Statement as of June 30, 2021.
- PSA Consolidated Balance Sheet as of June 30, 2021.
- 2018-2021 Profit/Loss
- Treasurer's Report
- 2021 PSA Community Projects/Operational Support – To Date thru 7/22/2021 for the Golf Club @ Eagle Pointe.

<https://documentcloud.adobe.com/link/track?uri=urn:aaid:scds:US:4868919f-723c-498b-bb92-ca1517556765>

This information can also be found on the 2021 Slide Deck posted to the PSA website.

Betsy Larson presented the yearly Bruce Wallace award in recognition of continuous donations and labor to better our community.

Charlie and Gail Miller

Brian and Mary Earley.

LLC/Eagle Pointe Foundation Members-

Tom Richardson, Peter Samuelson, Bill Jonas, Don Arbogast, Jerry Pagac

- "Dogshack" Dave Pratt Memorial Golf Outing Thursday September 16, 2021 12:00 Noon Shotgun start. Register at EaglePointe.com Life at Eagle Pointe
- Golf, Dinner & Auction. Foursome-\$400 Team, Sponsor- \$450, Dinner Only \$35, Hole Sponsors \$100.

About the Foundation

- 501©3 charitable foundation
- Donations to the foundation are tax deductible.
- PSA will approve the foundations board members.
- Purpose is "environmental preservation and enhancement" and to "help the community."
- To complement other efforts to improve our community.

Initial Projects

- Transform the uncut, weedy landscape around the 10th hole waterfall into a sea of wildflowers (3 years).
- Plant trees throughout our community to enhance and beautify Eagle Pointe.
- Purchase an AED (Automated External Defibrillator) for placement at the front gate.
- Sponsor the September 16 golf outing.
- Stand-up the Foundation.
- Projects TBD.

Security- Steven Hines

- Hines Security has merged with Security-Pro 24/7.
- Steven will continue to do routine maintenance; the major repairs will be sub contracted out to other vendors.
- Parking passes and registering their vehicles.
- Patrol for the neighborhoods was voted to be eliminated to cut a cost of \$26,000 per year.

How PSA Operates

PSA Board of Directors (PSA Village Representatives)

- Executive Committee
 - The Golf Club at Eagle Pointe LLC.
 - Cohoat & O'Neal Golf Management
 - Sahm's Clubhouse.
 - Strategic Steering Committee
- Nominating and Bylaws Committee
- Architectural Committee
- Eagle Pointe Foundation

Vice President Mike Baugh passed away suddenly in May. He served for several years and loved our community. His countless contributions to our community will be missed. The nominating committee interviewed candidates for this position until July 7. This position will be voted on at the Executive Board Meeting.

Thank you, Volunteers!

Stay Connected!

Website: www.pointeservices.org

Website: www.eaglepointe.com

- Calendar of Events.
- Join our email list!

Website: www.sahmsclubhouse.com

Community Boards

Social Media

- Facebook: The Golf Club at Eagle Pointe.
- Instagram: eaglepointegolf

Meeting Adjourned at 11:10 AM

Minutes by Secretary Susan Slaven

Motion to approve by Milan Milivojevic and seconded by John Teising.

